

## Business Owner Advisory Services



## Guiding transition. Preserving continuity.

Transitioning ownership of a business is a daunting prospect. And after six generations of family ownership, no one knows the importance of proactive transition planning better than FNBO. We're here to help you navigate predictable decisions and help set up new leadership for success, whether they're family, key employees, or outside buyers. It's never too early to start mapping out your exit goals and implementing a plan to preserve the continuity of your business.

### Prepare

We'll stay proactive and ensure a successful transition of leadership for you and your business.

### Protect

We'll preserve continuity for your business and family in the event of the unexpected.

### Prosper

We'll work together to build your values and purpose into effective governing systems.



### How we design "The Prepared Exit"

- Assess the financial outlook
- Evaluate family needs
- Determine a succession timeline
- Identify risks and opportunities
- Coordinate trusted advisors and experts
- Execute your transition



**Guide**



**Navigate**

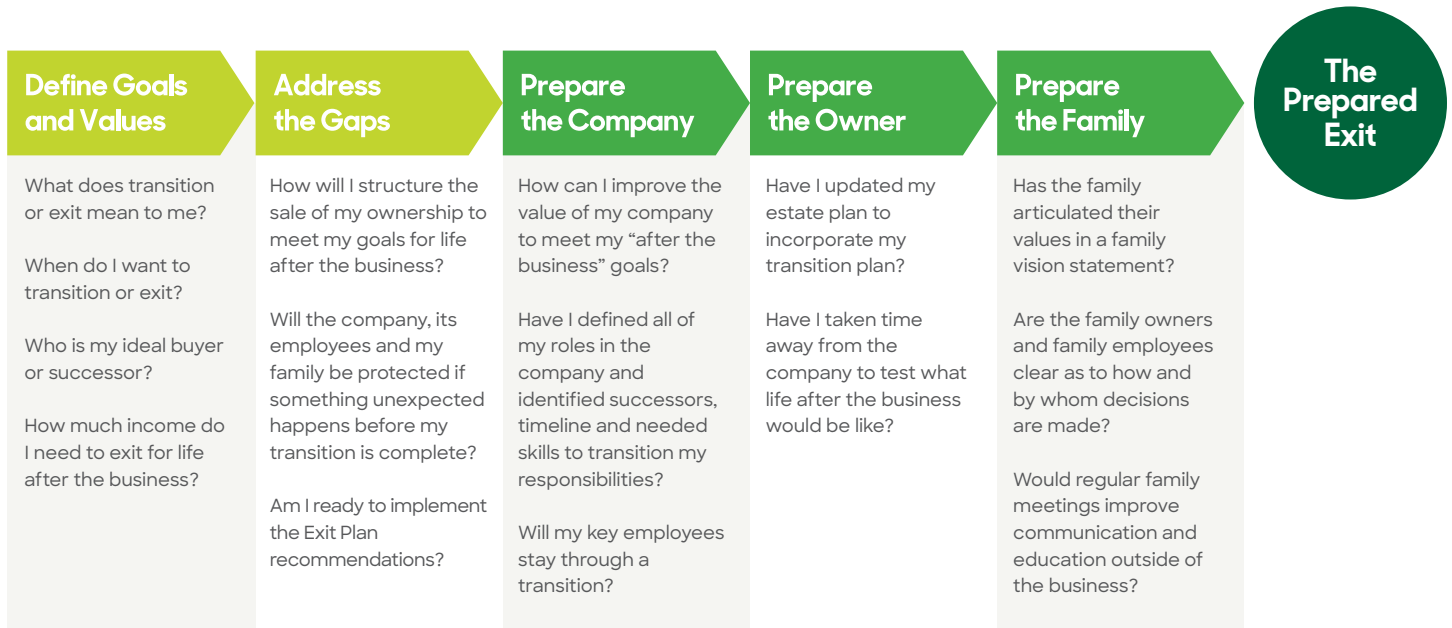


**Advocate**

In our approach to transition planning, we start by understanding your ownership, business and family goals, and the values that are important to you. Then, we proactively **guide** you through the decisions that are unique to you and provide you with the information and resources to make those decisions. We're **advocates** for your progress, helping **navigate** the critical conversations along the way.

## The Prepared Exit Approach

Proactive guidance for business owners in pursuit of their unique ownership, business and family goals.



### FAST FACTS

**160+ years**  
and counting

**\$26 billion**  
in assets

**Uncommon  
Understanding**

Let's start a conversation  
[fnbo.com/businessadvisory](https://fnbo.com/businessadvisory)

 **fnbo** Business Owner  
Advisory Services

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